



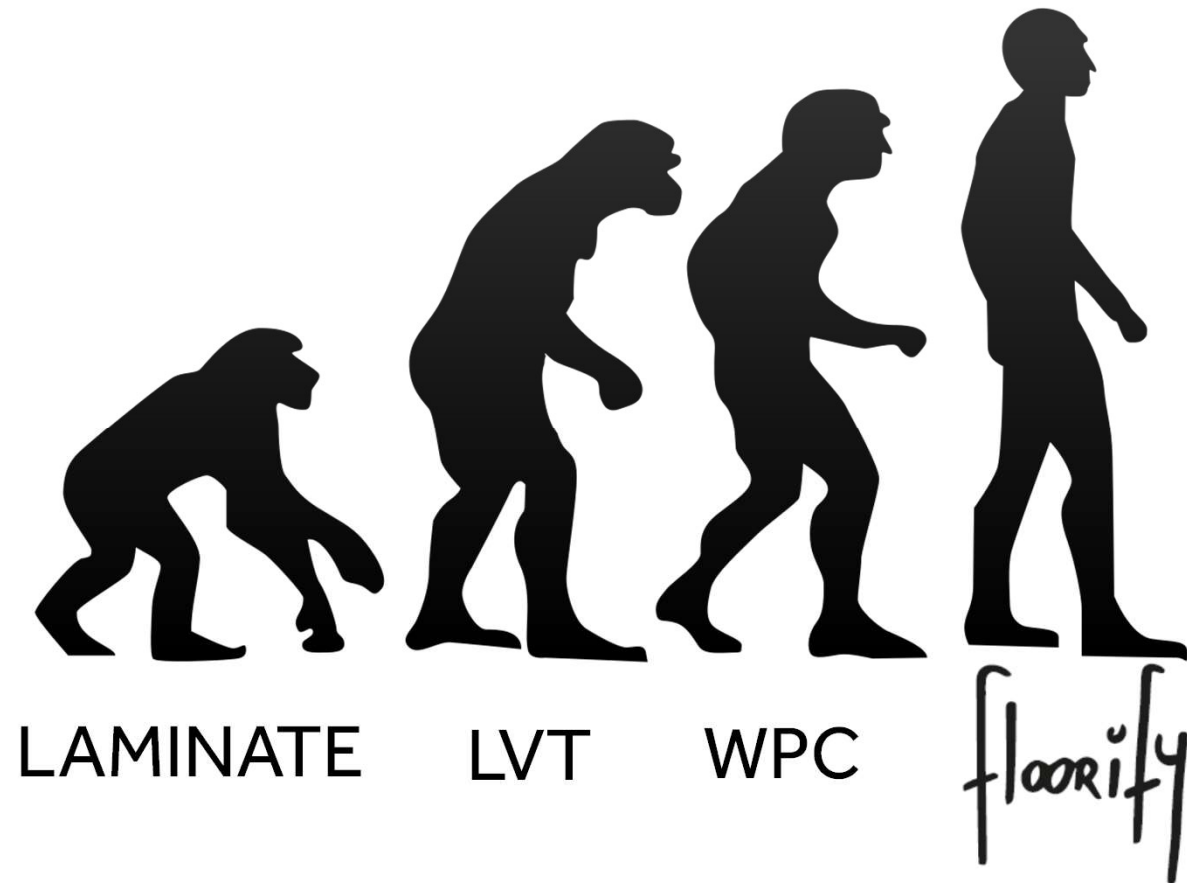
floorify

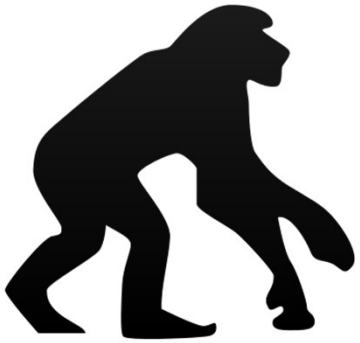
PLANKS & TILES

Contents

1. Why Floorify? A short history of modular floors
2. How do I sell it?
3. Design
4. Product range
5. Installation

EVOLUTION OF MODULAR FLOORS





LAMINATE

- Modular
- Floating installation
- Click

- Moisture
- Noisy
- Cold



LVT

- Modular
- Floating installation
- Click
- Waterproof
- Quiet
- Warm

FLEXIBLE:

- Click: not ideal
- Telegraphing
- Floating installation: a mistake...



WPC
(and other
multi-
layered
products)

- Modular
- Floating installation
- Click
- Waterproof
- Quiet
- Warm

Multi-layered:

- Delamination risk
- Glue = VOC's
- Curling
- Composite = not stable (6h 80°C)

Porous Core:

- Impact resistance?!



The best of laminate and LVT combined in one new innovative product!

Ease of use of LVT

- QUIET !
- Warm
- Waterproof – easy to maintain
- Renovation friendly – thin!

The ease and quality of installation of laminate

- Improved click experience
- Installation independent of type of base floor
- Stable
- Impact resistant

AND, still a stunningly BEAUTIFUL floor !

- Real plank, micro bevel, long and wide
- Exclusive designs, in-house developed, especially for the European market

Product composition

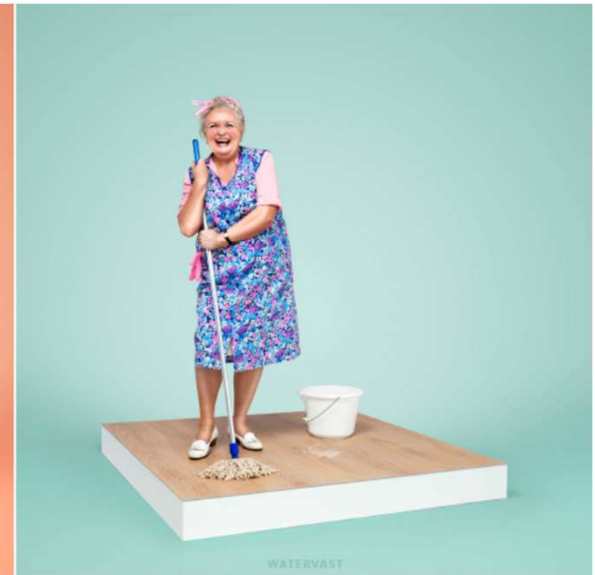
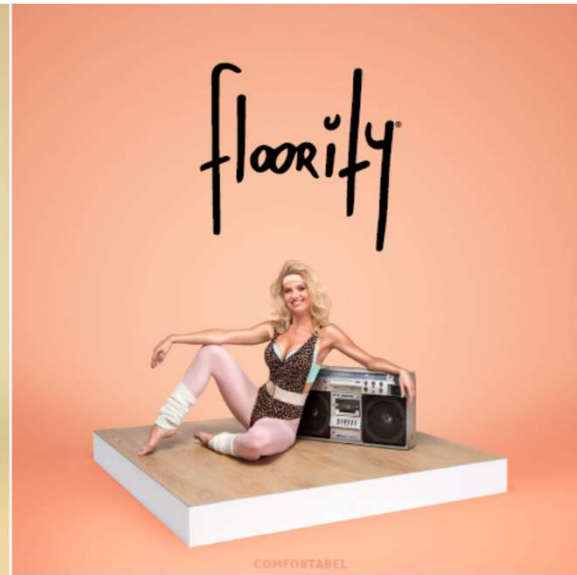
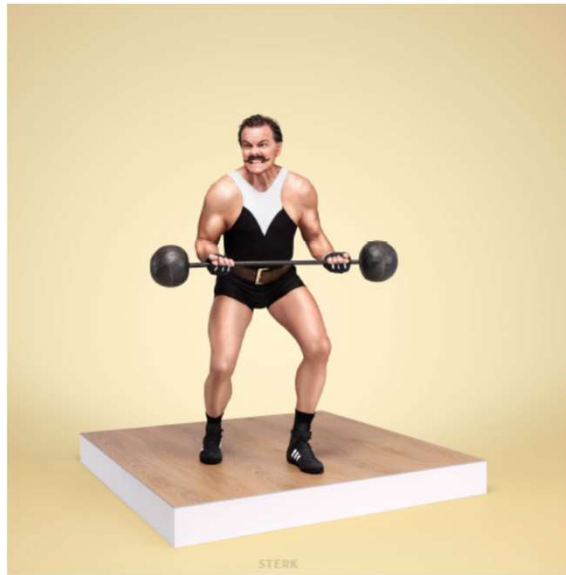


Total thickness = 4,5mm = **ideal for renovations**

1. PU top layer
2. Transparant PVC wear layer (.55 & .40)
3. High resolution decor film
4. **FLOORIFY rigid core**

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MARKETING

what is the benefit for the consumer?

STRONG

COMFORTABLE warm & quiet

WATERPROOF

SALES

how do I show it?

Ball drop test
Marker test
Click test

Touch and feel
Marble Test

Put in water

TECHNICAL

rational / scientific explanation

Technical Data Sheet

Technical Data Sheet

Technical Data Sheet

Floorify rigid core = stable high density core

	Laminate	LVT	WPC	Floorify Rigid Vinyl Planks & Tiles
Indrukking (EN13329)	Excellent	Bad: heavy furniture leaves impression	Bad: heavy furniture leaves impression	BEST
Dimensional stability (ISO 24333)	ok	not ok	not ok	BEST ($\leq 0,15\%$)
Pulling strenght (ISO 24334)	ok (450kg/lm)	Very weak (200kg/lm)	ok (450kg/lm)	EXTREMELY STRONG (900kg/lm)
Impact sound reduction (ISO712)	yes	no	no	YES (21Db)
Waterproof	no	yes	yes	yes
Quiet	no	yes	yes	yes
Renovation friendliness (thin)	no	yes	no	yes (4,5mm)
100% recyclable	yes	yes	no	yes

Pressed, NOT LAMINATED !

	Delamination	Flatness	VOC emissions
Vinyl glued on a rigid substrate Eg vinyl on HDF vinyl on WPC vinyl on RCB	2 layers glued together = fysical connection = delamination risk	2 different materials with different expansion coefficients = CURL!	Glue used = VOC's
Floorify Rigid Vinyl Planks	Separate layers pressed into one homogeneous material = chemical connection = no risk on delamination	1 solid homogeneous entity = well balanced = FLAT!	No glue= no VOC's

What does this mean for a consumer?

	Laminaat	Click LVT	WPC	Floorify
Fast and easy installation	yes	no	yes	yes
Intallation of large surfaces without expansion profiles possible (20x20m)	no	no	no	yes
Installationw without floor prep	yes	no	yes	yes
Waterproof	no	yes	yes	yes
Dimensionally stable, also under extreme circumstances	no	no	no	yes
Warm	no	yes	yes	yes
Quiet	no	yes	yes	yes
Hides unevenesses in the subfloor	yes	no	yes	yes
Impact sound reduction	no	no	no	yes
Can be installed on top of existing floors	yes	no	yes	yes
Resistant agains indentation from heavy furntiture etc	yes	no	no	yes

Flatness and dimensional stability

Norm: EN ISO23999

Labo: UGent



Quick-Step

Berry Floor

Finesse

US Floors / Coretec

Floorify

Flatness
($< 1 \text{ mm}$)

OK

NOK

NOK

NOK

OK

Dimensional
Stability

OK

NOK

NOK

NOK

OK

ff

Pulling strength

Norm: ISO24334

Labo: WOOD.BE



	Long side	Short side	
Traditional Click vinyl	2	2	kN/m
8mm laminate with Uniclic	4,5	4,5	kN/m
Floorify Rigid Vinyl Planks & Tiles	9	9	kN/m

Impact sound & Castor chair test

Norm: ISO712 & EN425

Labo: Olfascan & CENTEXBEL



	Doorgangsgeluid (norm: >18Db)	Zonder ondervloer (norm: >25K)	Mét ondervloer (norm>25K)
Traditional click vinyl	14 Db	25.000 cycles	10.000 cycles max
Floorify Rigid Planks & Tiles	21 Db	25.000 cycles	25.000 cycles

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DESIGNED BY

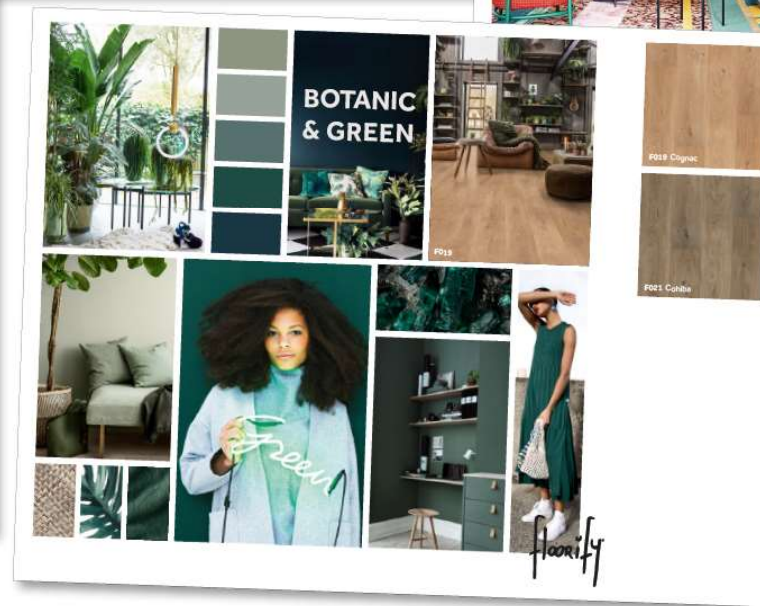
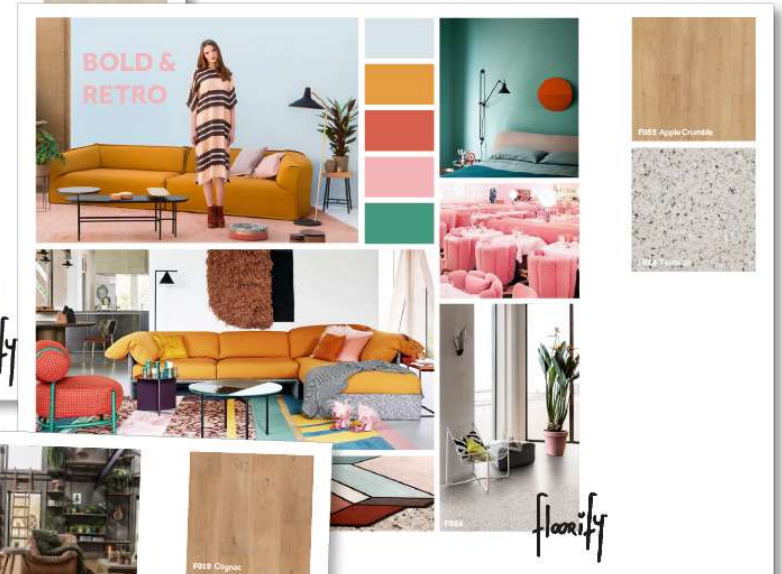
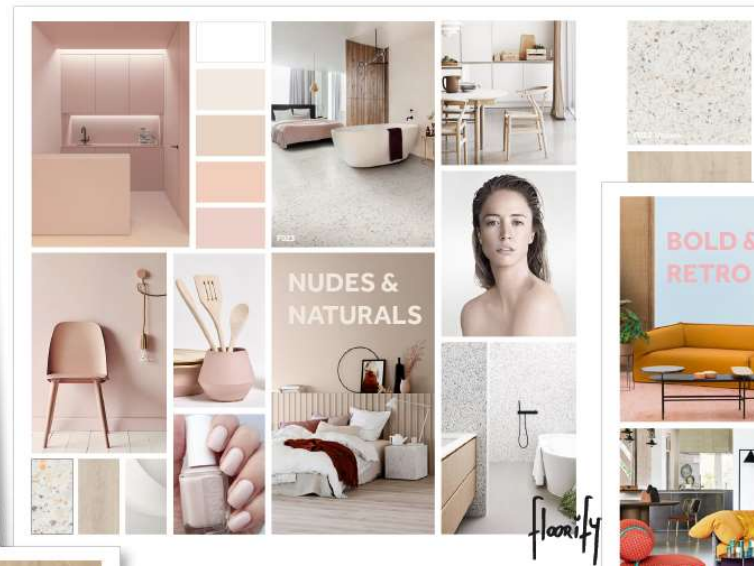
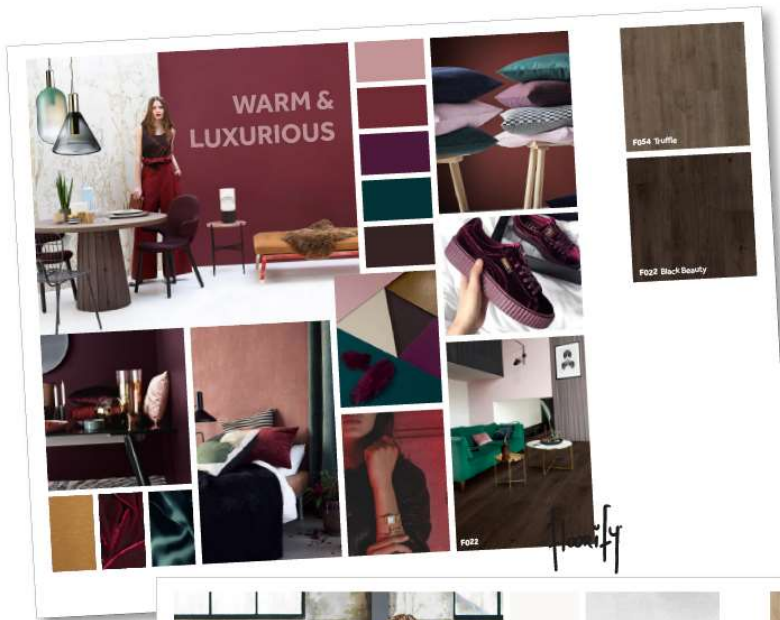
floorify





MODERN CONCRETE







TERRAZZO MANIA









F023 VERONA



F024 *TERRAZZO*

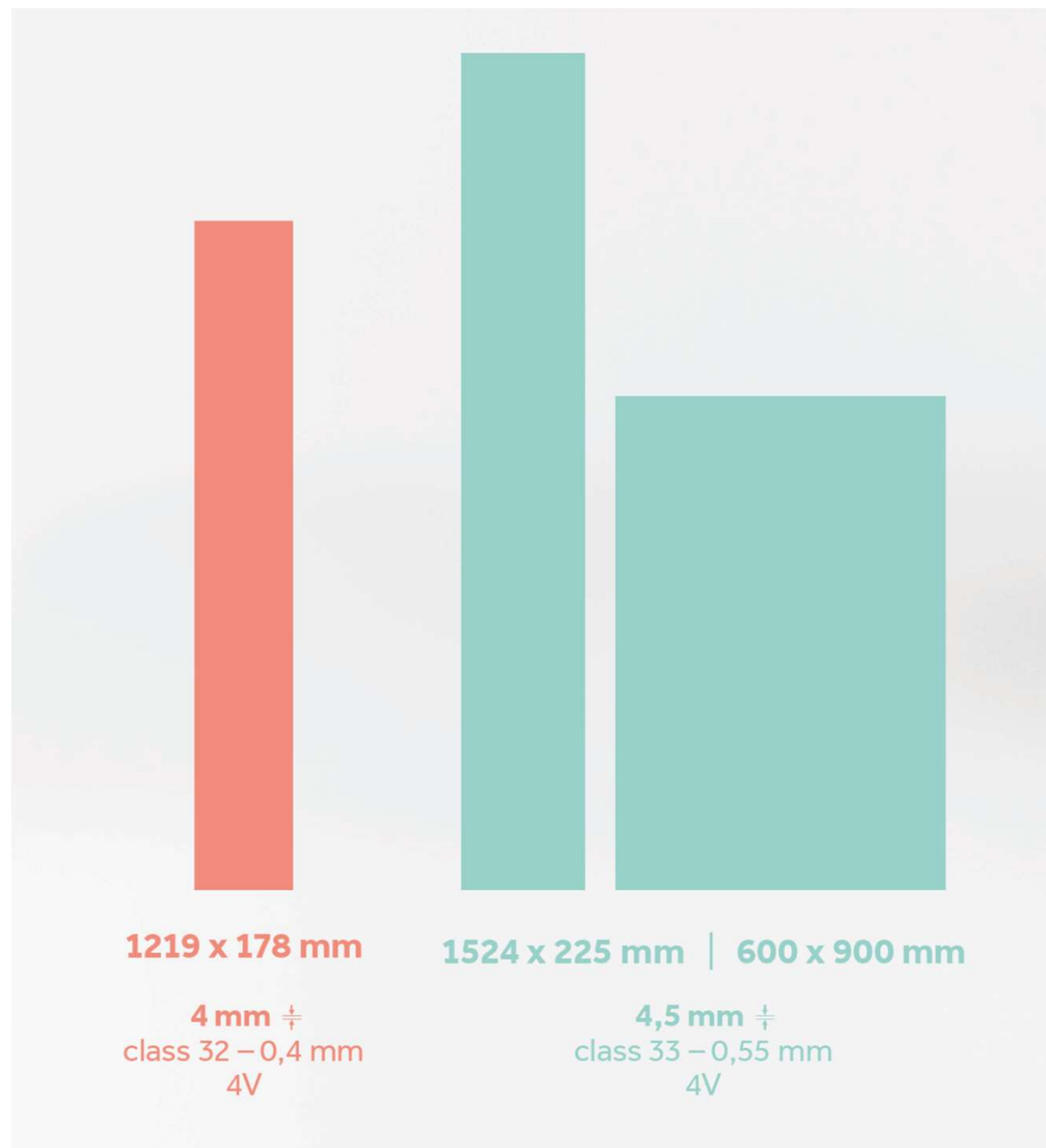


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Floorify stands for:

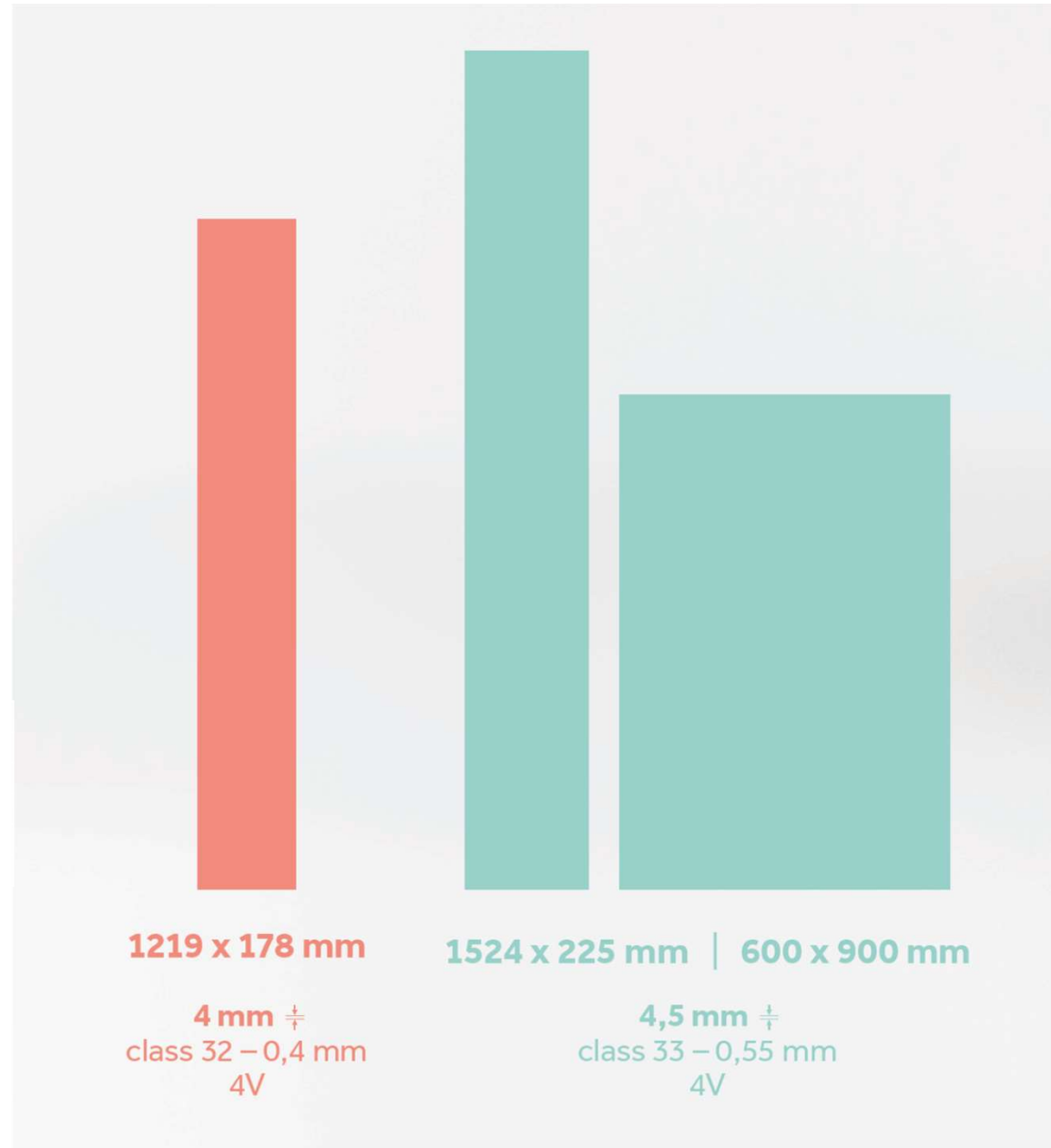
The **finest, most qualitative and most complete** range of **rigid vinyl floors**, only available at **the best specialty stores**.



Classic Planks – “Peach”

- 6 new planks available as of July 2018

1	Planks	Crémant	F050
2	Planks	Coconut	F051
3	Planks	Husky	F052
4	Planks	Stonehenge	F053
5	Planks	Truffle	F054
6	Planks	Apple Crumble	F055



Large Planks & Tiles – “Mint”

- 13 planks + 3 tiles available
- 5 new planks available as of May 2018 (bold)
- 2 new tiles available as of June 2018 (bold)

1	Planks	Paris Tan	F001
2	Planks	Butter Crisps	F002
3	Planks	Whitsundays	F003
4	Planks	Wool	F004
5	Planks	Brunette	F005
6	Planks	Blush	F006
7	Planks	Croissant	F007
8	Planks	Alpaca	F008
9	Planks	Granola	F009
10	Planks	Cap Blanc Nez	F010
11	Planks	Chanterelle	F011
12	Planks	Hazy Skies	F012
13	Planks	Cap Gris Nez	F013
14	Planks	Champagne	F017
15	Planks	Cider	F018
16	Planks	Cognac	F019
17	Planks	Cohiba	F021
18	Planks	Black Beauty	F022

1	Tiles	Sea Salt	F014
2	Tiles	Oyster	F015
3	Tiles	Caviar	F016

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EASY INSTALLATION



Installation: remember 3 things

1. FLOATING INSTALLATION:

- **Expansion gap:** 0,5cm
- Underlay = necessary

2. CAN INSTALL UP TO **20x20lm**

3. TRADITIONAL CLICK UNDER UNILIN LICENSE:

- Most **versatile**:
 - Angle angle and angle snap
 - Tongue in groove and groove in tongue
- Most **stable**: horizontal and vertical connection

floorify®

